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**DAAD**  
Higher Education Dialogue  
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**Use your skills.  
Be a changemaker.**

# Community Learning for Local Change

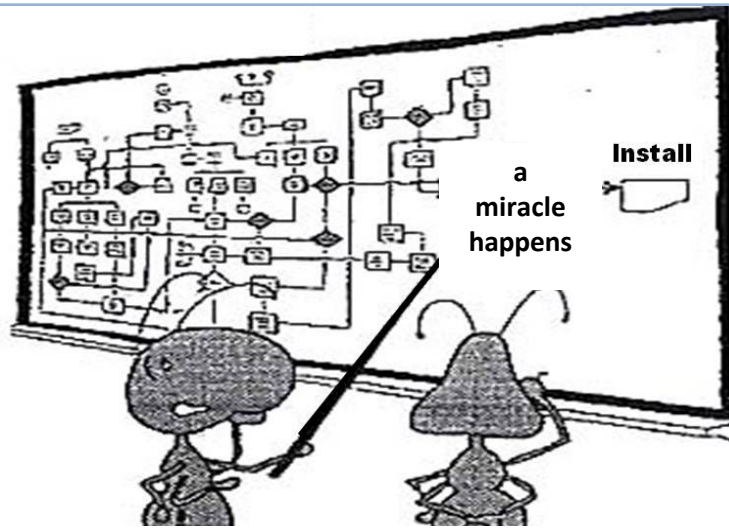
A seminar on community-based social innovation and entrepreneurship

International Online Seminar: Theory of Change – an introduction

Tuesday, 14<sup>th</sup> of April 2020, 16 00 – 17 30 CET /



# How to solve complex problems?



Good work. But maybe we  
should be more precise here.

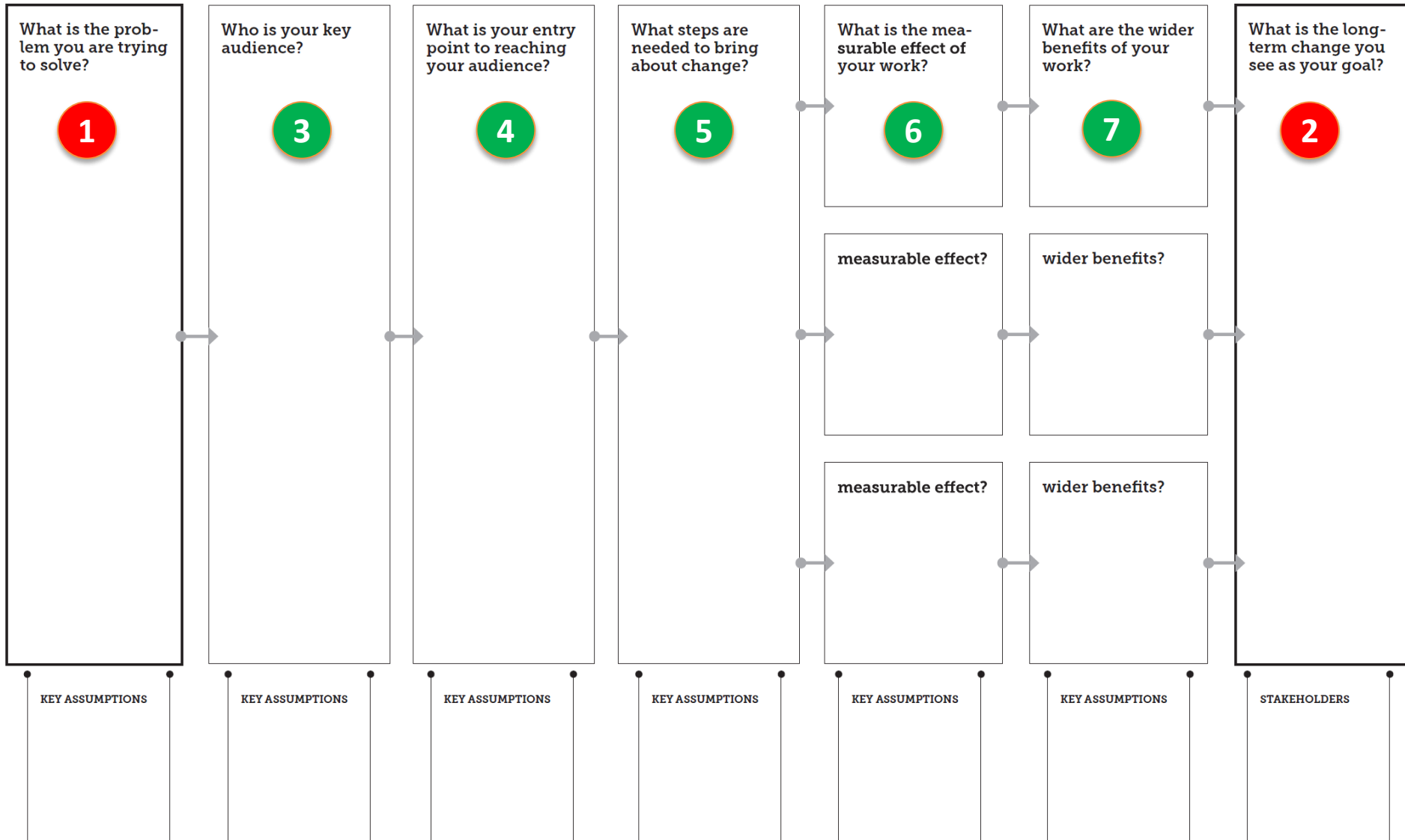
## Don't believe in miracles. Follow the steps of the Theory of Change.

- The Theory of Change helps identify the preconditions, pathways, hurdles and interventions for an initiative's success.
- The Theory of Change Canvas is a theory-based instrument to find a way to solve complex problems.
- It is widely used among social entrepreneurs to map out the steps that will lead to the intended change on society.
- It and can be understood as a chain of causality: "if... then".

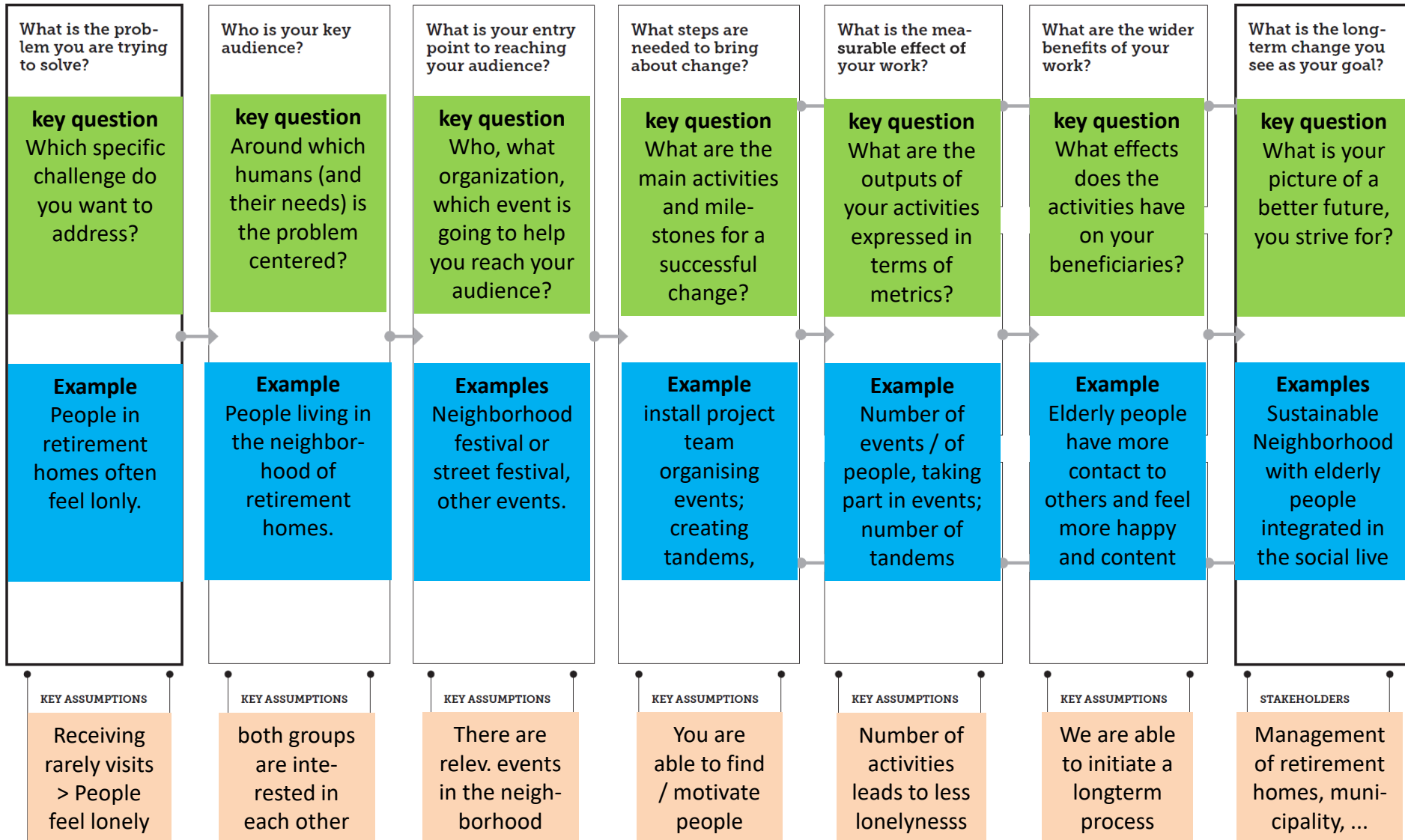
Following Kickul, J., & Lyons, T. S. (2016): Understanding social entrepreneurship: The relentless pursuit of mission in an ever changing world, Routledge, p. 95.

# Theorie of Change

(<https://diytoolkit.org/media/Theory-of-Change-Size-A4.pdf>)



# Theorie of Change – Are elderly people lonely?



# The work with the „Theory-of-Change-Template“

- It is not just a template! It is a theory-based instrument to find a way to solve complex problems.
- If you want to use the template – use it! Follow the method – step by step.
- Be as precise as possible, when you define challenges, metrics, beneficiaries etc.
- Think deep about your assumptions and be aware of them. Wrong assumptions are leading to wrong activities, misunderstandings, disappointments and waste of resources.
- It is done, when it's done. During the change process you will learn and might have to revise the template more than once.